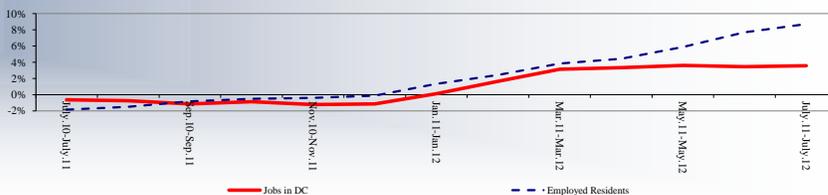


Labor & Industry

➔ Jobs in D.C. for July 2012, up 10,000 (1.4%) from July 2011

➔ District resident employment for July 2012, up 16,200 (5.2%) from July 2011

Change in Total Wage and Salary Employment and Employed Residents
(percent change from prior year in 3-month moving average)



Labor Market ('000s): July 2012^a

	District of Columbia			Metropolitan area		
	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	Level	1 yr. ch. (amt.)	1 yr. ch. (%)
Employed residents	328.2	16.2	5.2	3,076.8	60.1	2.0
Labor force	360.9	10.8	3.1	3,259.7	49.3	1.5
Total wage and salary employment	749.9	10.0	1.4	3,033.4	24.3	0.8
Federal government	212.1	-3.5	-1.6	385.3	-1.3	-0.3
Local government	46.1	0.7	1.5	290.9	-11.2	-3.7
Leisure & hospitality	64.6	2.5	4.0	287.9	8.5	3.0
Trade	23.4	0.7	3.1	315.1	-5.0	-1.6
Education and health	118.2	5.8	5.2	376.5	13.0	3.6
Prof., bus., and other services	221.4	3.0	1.4	886.9	11.5	1.3
Other private	64.1	0.8	1.3	490.8	8.8	1.8
Unemployed	32.7	-5.5	-14.3	182.9	-10.8	-5.6
New unempl. Claims	1.9	-0.2	-11.0			

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
^a Preliminary, not seasonally adjusted

Detailed Employment ('000s): July 2012

	Level	1 yr. ch. (amt.)	1 yr. ch. (%)	% of total
Manufacturing	1.0	-0.1	-9.1	0.1
Construction	14.1	1.5	11.9	1.9
Wholesale trade	4.6	0.1	2.2	0.6
Retail trade	18.8	0.6	3.3	2.5
Utilities & transport.	4.1	0.0	0.0	0.5
Publishing & other info.	18.4	-0.4	-2.1	2.5
Finance & insurance	16.2	-0.1	-0.6	2.2
Real estate	10.3	-0.1	-1.0	1.4
Legal services	31.5	0.6	1.9	4.2
Other profess. serv.	71.3	-0.8	-1.1	9.5
Empl. serv. (incl. temp)	14.9	1.5	11.2	2.0
Mgmt. & oth. bus serv.	33.9	0.3	0.9	4.5
Education	52.0	1.5	3.0	6.9
Health care	66.2	4.3	6.9	8.8
Organizations	61.8	0.4	0.7	8.2
Accommodations	16.2	0.8	5.2	2.2
Food service	41.2	1.4	3.5	5.5
Amuse. & recreation	7.2	0.3	4.3	1.0
Other services	8.0	1.0	14.3	1.1
Subtotal, private	491.7	12.8	2.7	65.6
Federal government	212.1	-3.5	-1.6	28.3
Local government	46.1	0.7	1.5	6.1
Total	749.9	10.0	1.4	100.0

Source: BLS. Details may not add to total due to rounding.

D.C. Hotel Industry^b

	Amt.	1 yr. ch.
July 2012		
Occupancy Rate	84.7%	0.7%
Avg. Daily Room Rate	\$186.10	\$6.91
# Available Rooms	27,602	-47
Room Sales (\$M)	\$134.8	\$5.8

Airport Passengers^{c,d}

	July 2012	Amt.(000)	1 yr. ch. (%)
DCA		1,795.6	4.4
IAD		2,095.2	-6.0
BWI		2,226.9	0.8
Total		6,117.7	-0.7^e

^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average

Cash Collections

➔ FY 2012 (Oct. - Aug.) Total collections before earmarking increased by 12.8% from 1 year ago

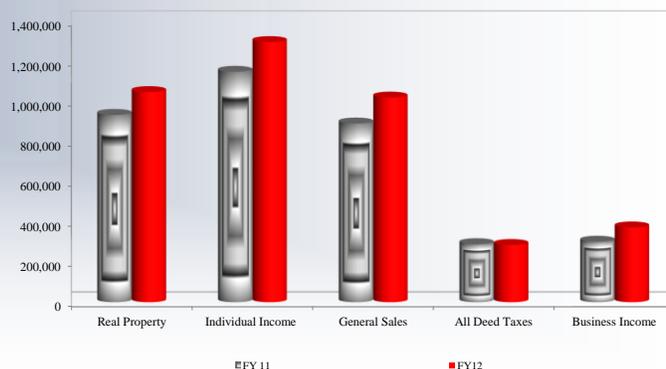
➔ FY 2012 (Oct. - Aug.) Individual income tax collections increased by 12.9% from 1 year ago

➔ FY 2012 (Oct. - Aug.) All deed tax collections decreased by 1.4% from 1 year ago

➔ FY 2012 (Oct. - Aug.) General sales tax collections increased by 14.5% from 1 year ago

➔ FY 2012 (Oct. - Aug.) Real property tax collections increased by 12.2% from 1 year ago

FY 2012 Year-to-Date (Oct.-Aug.) Cash Collections Compared With Same Period of Previous Year (\$000)



General Fund: FY2012 Year-to-Date (Oct. - Aug.) Cash Collections (\$000)^a

	FY'11	FY'12	% Chg.	Addenda:	FY'11	FY'12	% Chg.
Real Property	933,488	1,047,230	12.2%	Convention Ctr. Transfer ^b	88,363	93,872	6.2%
General Sales	890,609	1,019,965	14.5%	Ind. Inc. Tax Withholding for D.C. residents	1,085,272	1,191,884	9.8%
Individual Income	1,148,416	1,296,552	12.9%				
Business Income	301,813	372,776	23.5%				
All Deed Taxes ^c	289,514	285,317	-1.4%				
Total Other Tax Revenue	519,287	583,988	12.5%				
Total Tax Revenue (before earmarking)	4,083,127	4,605,828	12.8%				
Earmarked Tax Revenue	280,208	292,111	4.2%				
Total Tax Revenue (after earmarking)	3,802,919	4,313,717	13.4%				

^aRevenue amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), Neighborhood Investment Fund, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality Improvement Fund, Healthy Schools, ABRA). Variations in processing activities may affect year-to-date comparisons.

^bPortion of sales tax on hotels and restaurants

^c Includes deed recordation, deed transfer and economic interest taxes

